



## POSITIVE AT A GLANCE

- AUTOQUOTES INTEGRATED
- AQ JSON IMPORT
- AQ ORDER TRACKING
- JOB COSTING
- SUPPORT FOR BUYER GROUPS
- VENDOR INCENTIVE PROGRAM
- USED EQUIPMENT & TRADE-IN MANAGEMENT
- ORDER FULFILLMENT TRACKING
- SUPPORTS MULTIPLE DIVISIONS
- MULTI-LOCATION CAPABLE
- DOCUMENT MANAGEMENT
- CUSTOMIZABLE REPORTS
- CANADIAN TAX READY
- E-MAIL & TEXT MARKETING
- E-COMMERCE READY



## Foodservice Equipment & Supplies Sales & Inventory Management

POSitive brings AutoQuotes integration, sales, job costing, inventory management, accounting, reporting, marketing and e-commerce together into a powerful, easy to use package.

See your profit daily. Know instantly what's selling and who's buying. Ensure that all costs involved in a job are properly invoiced to the customer. Reward your customer's loyalty. Manage your purchasing to maximize vendor incentives. Schedule your staff based on hourly sales averages. Reduce human error by reducing or eliminating double-entry. Organize information the way you want it with custom reports. Offer any or all of your products on the web.

You'll work smarter and more efficiently, thanks to the information and tools POSitive puts at your fingertips.

**AutoQuotes  
Integrated**

**POSITIVE PROVIDES A TOTAL  
END TO END SOLUTION**

# a flexible solution for your business needs

FLEXIBLE  
SCALABLE  
EFFICIENT  
POWERFUL

No two businesses are exactly the same. That's why POSitive is flexible, so it can fit the way you operate.

Start with 2 and grow to 100. POSitive will scale up with you.

Customer information, sales history, marketing tools, reports, document management. A single, efficient program easily handles the majority of your employee's tasks.

Walk-ins, business to business, wholesale, e-commerce. POSitive makes it easy to sell and manage your products.



## AUTOQUOTES INTEGRATED

Import AutoQuotes right into POSitive. No double-entry required! Everything on the AQ spreadsheet, including notes, is brought into POSitive. The new AQ JSON import also brings in all accessories! No more manual entry or time consuming workarounds. POSitive supports the new AutoQuotes order tracking! See the order ship date, shipper, tracking number, estimated arrival date and backorders.



## For more information please contact:

Dan Spikowski, Managing Partner  
NewVisionPOS, LLC  
5437 Manning Cir  
North Ridgeville, OH 44039  
Phone: 440.281.9998  
Cell: 440.336.3816  
E-mail: [dan@newvisionpos.com](mailto:dan@newvisionpos.com)

## ADVANCED INVENTORY MANAGEMENT

It's the little things that make POSitive stand out, like maximizing your rebate dollars with reports that show you their status. Trade-in management allows you to buy and sell used equipment and see at a glance if you have a used item that needs to be sold before newer stock. User defined fields provide additional ways to categorize and view your inventory. RMA management tracks returns to vendors. POSitive can also automatically print documents and labels based on categories or specific inventory items.



## ADDITIONAL FEATURES

Job Costing is an important tool for tracking the expenses on a job against the revenue produced. Job costing will help you identify the most and least profitable areas of your business,

Does your business cater to retail and wholesale customers? Perhaps you have a satellite sales office a couple hours away? Or, you'd like an easier way to track e-commerce sales? POSitive will let you create "divisions" which share a common inventory, but have their own pricing and reporting. Divisions can be assigned to specific workstations, or can follow employees wherever they log in.

POSitive supports Canadian HST, GST and PST, and can also calculate currency exchange rates.

Moving to POSitive is fast. A powerful importer can transfer information from most inventory and sales management programs. Even invoice history.

